

Poste Italiane and Finmeccanica - partnership with Egypt Post for technological innovation

Rome, 17th March 2007 - **Poste Italiane** and **Egypt Post** have signed an agreement for the technological development and improvement of Egypt's postal service. Poste Italiane has chosen **Finmeccanica** to be its partner in this initiative of international importance. Finmeccanica is a leading Italian group at a global level in the production of technological systems and platforms applied to a variety of production sectors.

The international agreement signed by Poste Italiane with Egypt's postal service provider is aimed at promoting an overall improvement in the quality of mailing, and increasing the system's innovation, including through the introduction of value added services.

The partnership between Poste Italiane and Egypt will take the form of regular bilateral consulting sessions and joint technical working groups which will allow for the sharing of technical information and the diffusion in Egypt of more advanced solutions which can be implemented within the postal sector. Poste Italiane will make available its knowledge and experience with regard to updating and improving postal mechanisation systems. With the aim of introducing innovative technologies into Egypt and providing technical support for the optimisation of logistic processes.

"I am extremely pleased as regards the signing of the agreement – commented Poste Italiane's MD, Massimo Sarmi – because it represents an acknowledgement of the results achieved by Poste Italiane and serves to confirm its international reputation. At the same time, it is a gratification for the country's whole system since it sees Poste Italiane and Finmeccanica working together to improve the postal system in Egypt, a nation of strategic importance for Italy's economic and commercial relations with the Mediterranean and the Arab world".

"The agreement signed today – stated Pier Francesco Guarguaglini, Chairman and CEO of Finmeccanica – offers further proof of the longstanding cooperation between Poste Italiane and Elsag Datamat. It also confirms Finmeccanica Group's ability to work at an international level, offering its partners highly technological solutions. In the postal automation sector, Finmeccanica has featured among the leading operators at a global level for over thirty years through its subsidiary, Elsag Datamat, which, recently, has also achieved important successes in Russia, Greece, Spain and Germany thanks to the creation of technologically advanced solutions and systems".

The know how of Poste Italiane and Finmeccanica will make it possible to offer Egypt Post solutions to improve the organisation of its postal service, automation and distribution of correspondence and deliveries, security systems, hybrid mail, applications for the peripheral network of Egyptian post offices, innovation in the ICT sector and staff training.